From: Arvin

Sent: Thursday, 8 December 2016 2:59 PM

To: Chambers - Hatcher VP

Subject: AM 2016/6 4 Yearly Review - Real Estate Award 2010

**Dear Associate** 

## 4 yearly review of modern awards – Real Estate Industry Award 2010 (AM2016/6)

I request that this email be forwarded to His Honour – Vice President Hatcher.

In reading the transcript of the hearing before the Full Bench on 23 November 2016, I note at PN1710 to PN1713 reference is made to REEF SA/NT's position on the commission-only minimum income test.

In our original submission of 28 September 2016, the following was noted at paragraph 18:

18. REEF SA/NT supports RESA's application to increase the minimum threshold to an amount equivalent to 160% of the minimum award wage of an adult property sales representative and understand that is the position of all other employer groups except for REEF WA. The support is with a caveat in that if the minimum wage is increased through a work value case REEF SA/NT reserves its position to argue for a lower percentage than 160%.

Mr Clarke had advised the Full Bench that REEF SA/NT does not intend to pursue the caveat as noted above. REEF SA/NT confirms this is correct.

REEF SA/NT supports RRESA's claim for the commission-only minimum threshold amount to be increase to 160% without the caveat.

Kind Regards Arvin

## Arvin Bisbal CEO

