



The Australian Industry Group  
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21 March 2018

Vice President Catanzariti  
Fair Work Commission  
Level 10, 80 William Street  
East Sydney NSW 2011

Deputy President Asbury  
Fair Work Commission  
GPO Box 5713  
Brisbane QLD 4001

Commissioner Lee  
Fair Work Commission  
11 Exhibition Street  
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Dear Members of the Full Bench,

**Re: AM2017/50 Hair and Beauty Industry Award 2010 – submissions in reply**

I write on behalf of the Australian Industry Group (**Ai Group**) and Hair and Beauty Australia (**HABA**) in relation to the above matter and directions issued by the Fair Work Commission on 21 February 2018 (**Directions**).

The Directions require interested parties to file submissions and evidence in reply by 22 March 2018.

Having reviewed the submissions filed by the Shop, Distributive and Allied Employees' Association (**SDA**) and Australian Business Industrial and the NSW Business Chamber regarding the consent position reached between Ai Group, HABA and the SDA, we do not seek to file a reply submission or any reply evidence.

Further, unless the Full Bench intends to put any questions to the relevant parties or is not convinced by the material before it that the variations proposed should be made, Ai Group and HABA are content for the matter to be determined on the papers without a hearing.

Yours sincerely,

A handwritten signature in blue ink that reads 'R. Bhatt'.

**Ruchi Bhatt**  
Senior Adviser – Workplace Relations Policy